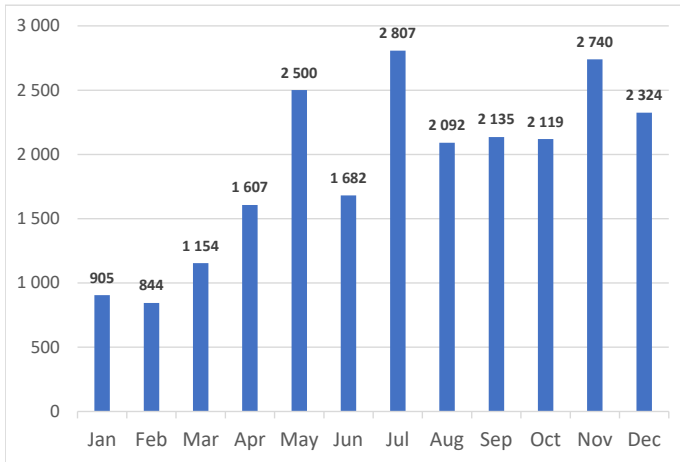


**Net Sales Total**

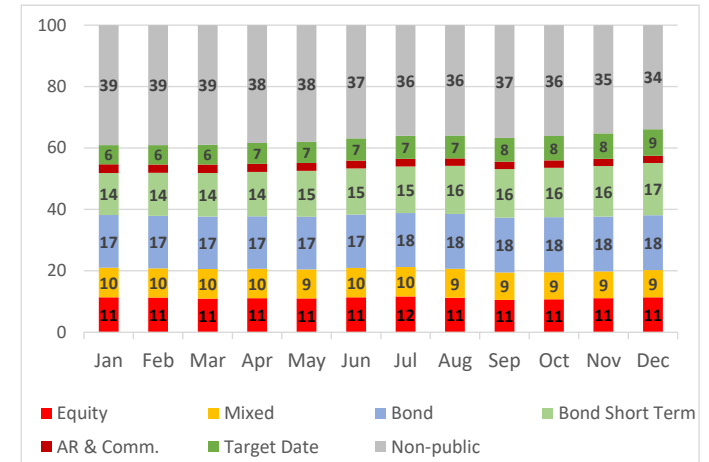


**AUM & Net Sales by Investment Profile**

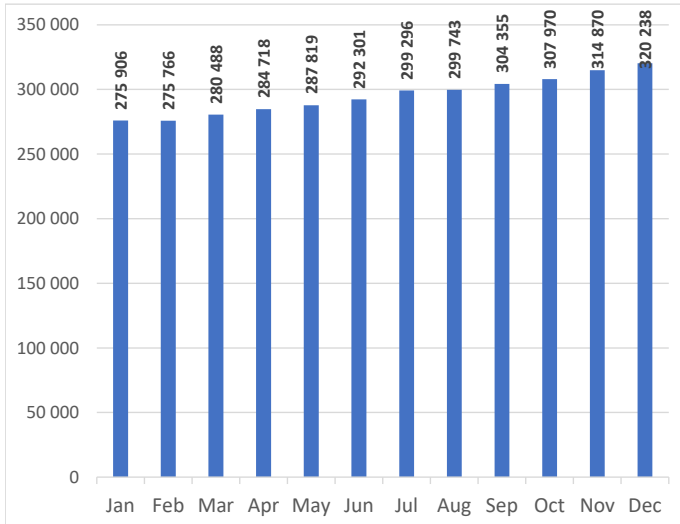
Profile	AUM		Net sales		
	Dec-23	Nov-23	Dec-23	Nov-23	YTD
Equity	36 511	35 010	-250	63	-1 031
Mixed	28 336	27 503	22	-15	-1 007
Bond	57 310	56 158	525	464	5 875
Bond Short Term	54 349	51 756	1 568	1 647	13 145
Absolute Return	5 479	5 266	-10	-17	127
Commodity	2 129	2 203	-67	-57	-707
Target Date PPK	18 942	17 788	457	427	5 263
Target Date Other	8 617	8 191	207	203	1 809
Non-public	108 566	110 995	-128	25	-563
<b>Total</b>	<b>320 238</b>	<b>314 870</b>	<b>2 324</b>	<b>2 740</b>	<b>22 911</b>

AUM Structure [%]	Private Eq.	Securitized	Real Estate
of Non-public category	94	5	0

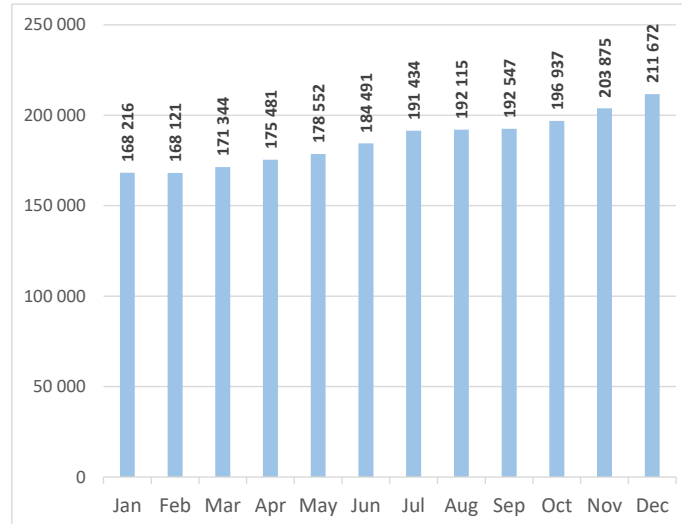
**AUM Structure [%]**



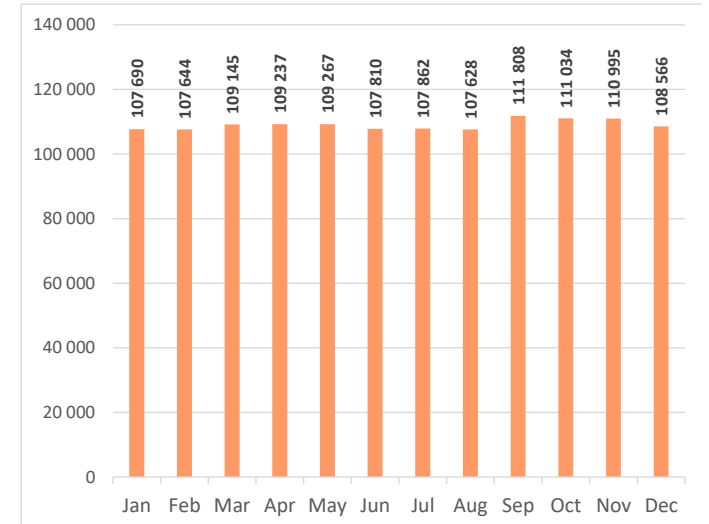
**AUM Total**



**Capital market funds AUM**



**Non-public funds AUM**

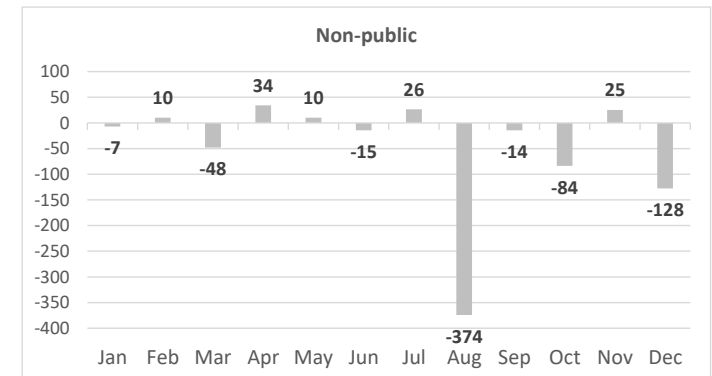
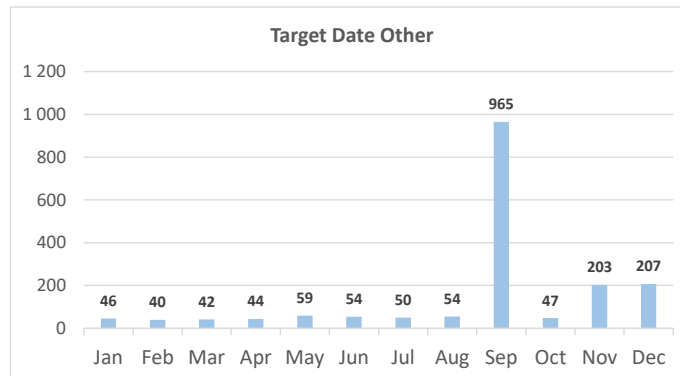
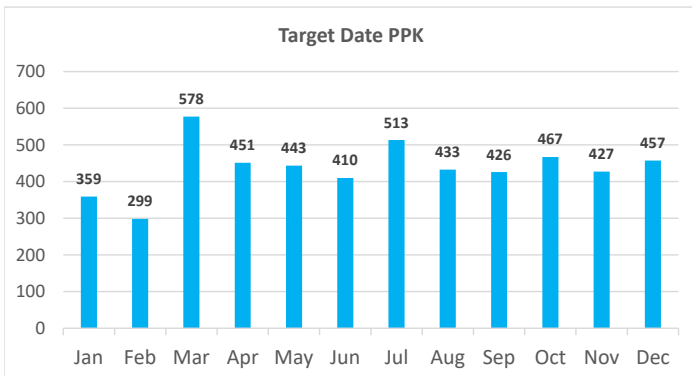
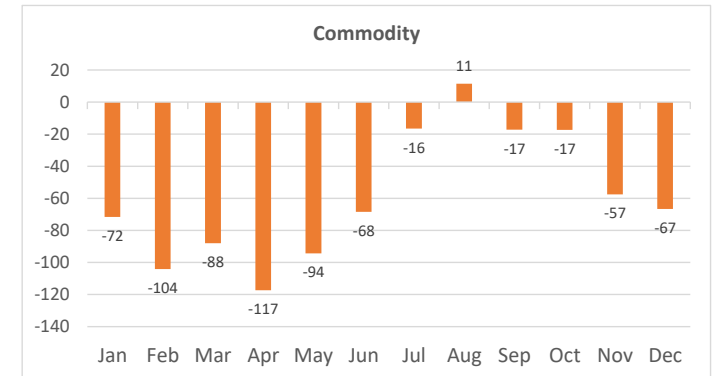
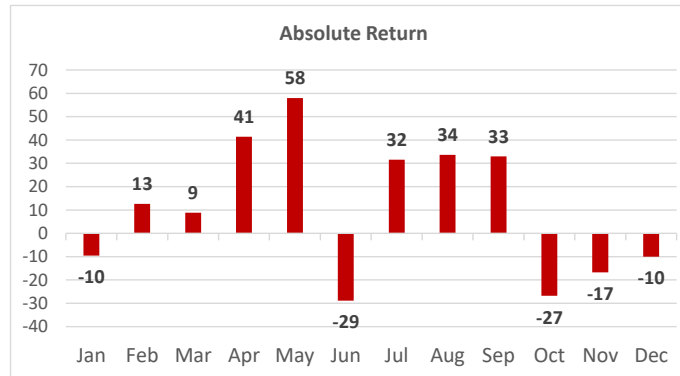
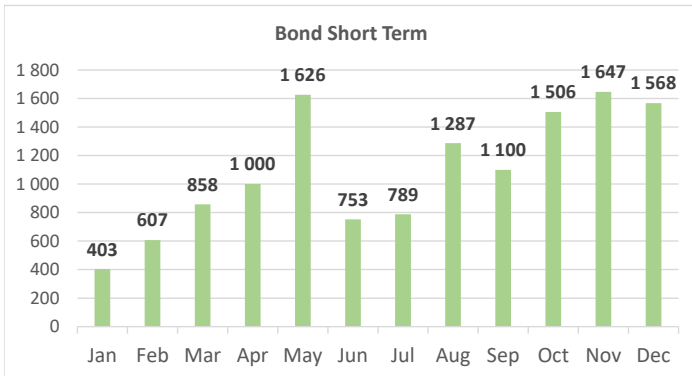
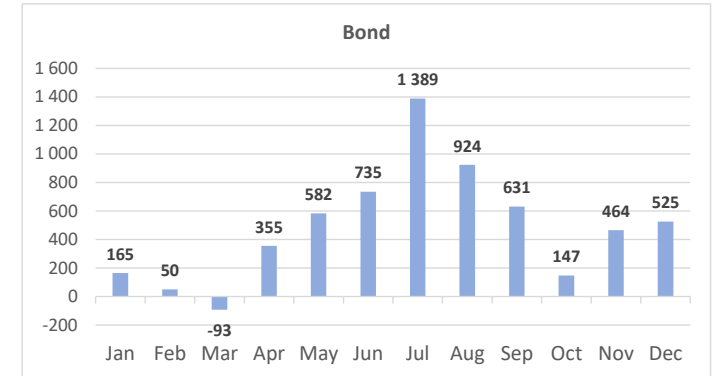
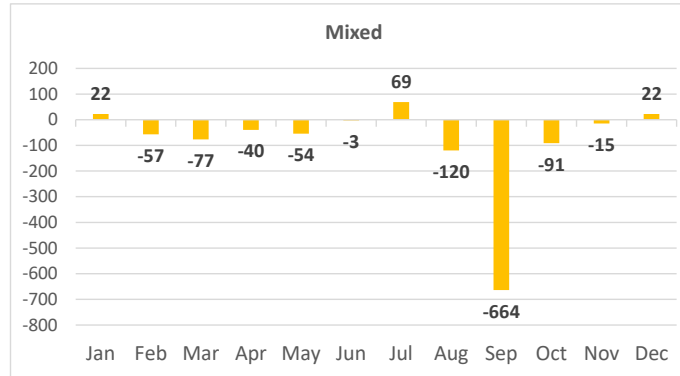
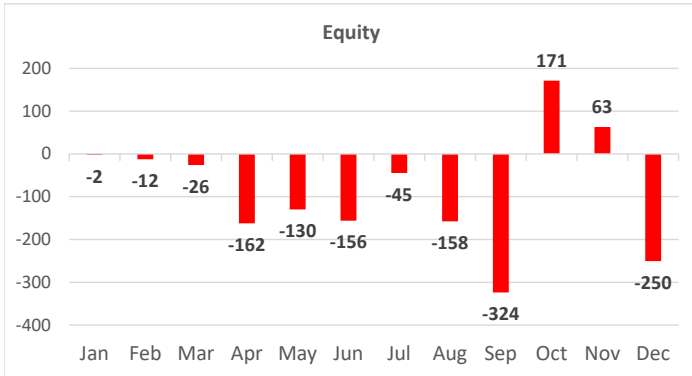


All data in PLN mln

Non-public category contains data for Private Equity, Securitized and Real Estate

This FactSheet has been developed by IZFiA, based on data collected from domestic Investment Funds (approx. 95% of Polish investment fund assets); [www.izfa.pl](http://www.izfa.pl)

Net Sales by Investment Profile



All data in PLN mln

Non-public category contains data for Private Equity, Securitized and Real Estate

This FactSheet has been developed by IZFiA, based on data collected from domestic Investment Funds (approx. 95% of Polish investment fund assets); [www.izfa.pl](http://www.izfa.pl)